









Antony Waste Handling Cell Limited

Q1 FY26 Investor Presentation

Safe Harbor



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Q1 FY26 Highlights



Key Milestones – Q1 FY26



Sale of ~55,500 mt

Refuse Derived Fuel

Impressive PLF of ~84%

WTE plant in Pimpri achieved

~9,430+ Hours

Training Provided

~25 million+ Units

Green Units generated through PCMC WTE Plant

~3,432 Tonnes

Avoided tonnes of CO2e

~1.33 million+

Tonnes of Waste Managed*

^{*} Tonnage handled by the C&T business excludes projects billed based on fixed shifts, trips, or household counts.

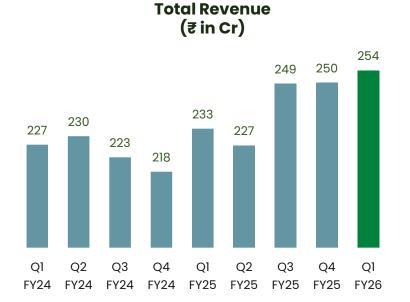
Operational Highlights - Q1 FY26

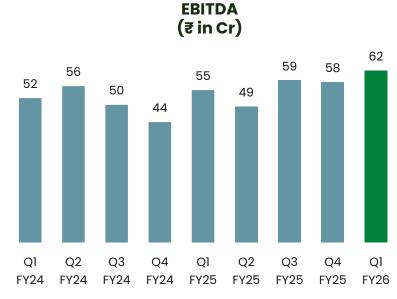


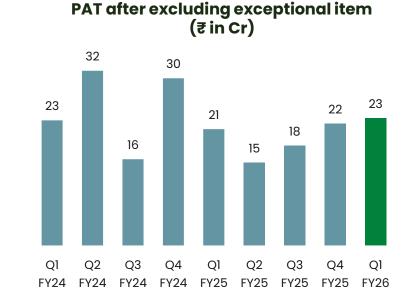
	Q1 FY26	FY25	
Waste Managed (MMT)	~1.33 13% YoY	~4.93 6% YoY	
Refuse Derived Fuel Sold (Tonnes)	~55,500 62% YoY	~1,48,000 2% YoY	
Compost Sold (Tonnes)	~6,600 10% YoY	~21,200 113% YoY	

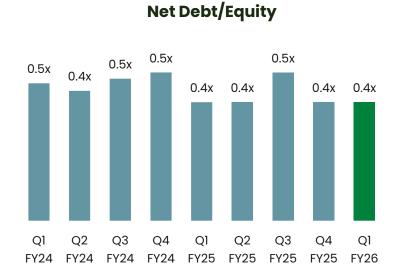
Quarterly Highlights

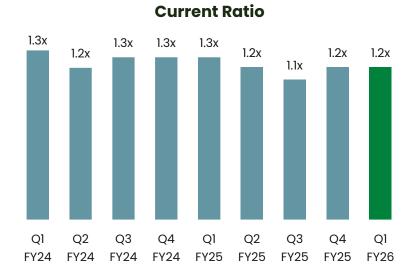


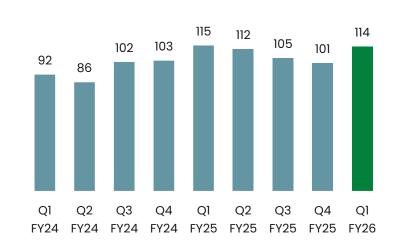












Debtor Days

Consolidated Profit & Loss Statement



Profit and Loss (₹ in Cr)	Q1FY26	Q1FY25	Y-o-Y	Q4FY25	Q-o-Q	FY25	FY24	Y-o-Y
Revenue from MSW C&T	151.4	136.4	11%	140.5	8%	580.6	557.5	4%
Revenue from MSW Processing	72.2	61.4	17%	82.1	-12%	260.9	208.6	25%
Total operating Revenue	223.6	197.8	13%	222.6	0%	841.5	766.1	10%
Contract & Others	30.8	35.0		26.9		117.3	128.8	
Total Revenue	254.4	232.9	9%	249.6	2%	958.8	894.8	7%
Employee Cost	77.3	69.0		79.1		290.9	268.0	
Project Expenses	1.2	11.6		2.5		25.8	39.7	
Other Expenses	113.7	96.9		110.0		421.8	385.3	
EBITDA	62.1	55.3	12%	57.9	7%	220.2	201.8	9%
EBITDA Margin	24.4%	23.8%		23.2%		23.0%	22.6%	
Depreciation	20.6	16.6		18.2		70.0	53.3	
EBIT	41.5	38.8	7%	39.8	4%	150.3	148.6	1%
EBIT Margin	16.3%	16.6%		15.9%		15.7%	16.6%	
Finance Cost	15.9	13.2		15.2		55.8	39.5	
Profit before Tax Exceptional Item	25.6	25.5	0%	24.5	4%	94.5	109.1	-13%
Profit before Tax Margin	10.1%	11.0%		9.8%		9.9%	12.2%	
Exceptional items [(income) / expense]*	0.0	0.0		(23.9)		(23.9)	0.0	
Profit before Tax	25.6	25.5	0%	48.4	-47%	118.4	109.1	9%
Profit before Tax Margin	10.1%	11.0%		19.4%		12.4%	12.2%	
Тах	2.7	4.2		2.4		17.8	9.2	
PAT	23.0	21.3	8%	46.0	-50%	100.6	99.9	1%
PAT Margin %	9.0%	9.1%		18.4%		10.5%	11.2%	
Less: PAT for Non-controlling interest	5.2	3.8		6.0		15.3	13.7	
PAT for Owners of the Company	17.8	17.5	2%	40.0	-56%	85.4	86.2	-1%
EPS	6.3	6.2		14.1		30.1	30.4	

^{*}Exceptional item of ₹ 23.9 crore on the account of settlement from arbitration





Committed to Sustainability with Growth



Market Leader







>2 decades operational excellence



35+ Completed & On-going projects

Operational Excellence



Operates Largest

Single location waste processing plant in Asia

~164 million+ Green Units (1)

Since inception of the project till June 2025

~2,591

Vehicle fleet⁽²⁾

+23

Municipal Corps & conglomerate worked with since inception

~20.36 mmt

MSW managed since inception of the projects till June 2025

Processing ~90%

of waste generated in Mumbai 9 States

(Projects executed till date)

10,314

Full-time employees⁽²⁾

Strong Financial Performance



Revenue FY25

₹ 959 cr.

Net Profit FY25

₹ 101 cr.

Net Debt/ Equity FY25

0.4x

Credit Rating

CARE BBB+; Stable
LT Bank Facility

CARE A3+
ST Bank Facility

Our Journey



2000-2002

- ► Inception of Antony Waste Handling Cell
- ► First Project Manual Sweeping awarded by BMC
- Awarded Mechanized Sweeping contract by BMC
- Awarded C&T contract in R Central ward of BMC & in GNIDA

2009-2010

- Wins Kanjurmarg landfill project
- Partnership with Brazil based LARA
- Incorporation of ALESPL to expand the integrated MSW facility at Kanjurmarg

2015-2018

- Awarded a new C&T project for NMMC
- Awarded mechanized sweeping project for GNIDA
- ▶ Began operations at Kanjurmarg
- Entered the WTE segment by entering into concession agreement with PCMC

2021-2022

- Awarded 4 C&T projects by various municipalities
- Awarded a new Bio-mining contract by GNIDA
- Listed on NSE and BSE
- Awarded Power Sweeping by Nagpur Municipal Corp.

- Awarded C&T project by GNIDA
- ► Entered a new city (Delhi) -Contract awarded by MCD
- Awarded C&T project by NMMC
- ▶ Raised private equity funding

2003-2008

- ▶ Awarded C&T project by TMC
- Awarded Power sweeping project for NMMC
- Awarded mechanized sweeping project for GNIDA
- Received 2nd runner up at CII, JCB Clean Earth Award for excellence in SWM

2011-2014

- Awarded new C&T project by the Nagpur Municipal Corporation
- Awarded a new C&T project by the Varanasi Municipal Corporation
- Began operations at Pimpri Chinchwad and C&T operations at Noida

2019-2020

- Commencement of WTE project Inaugurated by the Honorable PM, Shri Narendra Modi, and started power sale to PCMC
- Awarded C&T project by Panvel Municipal Corp
- Awarded CIDCO Bio-Mining Project
- Received Mechanized Sweeping Project from PCMC
- Re-bagged the C&T project awarded by Navi Mumbai Municipal Corp

2023 - 2025

End-to-end waste management capabilities...





Door to Door collection

Involves collection of over 7,080 tonnes of MSW per day, from households, commercial establishments, institutions, public places, and other urban sources **Transportation**

Our operations are supported by a fleet of over 2,500 specialized vehicles, integrated with advanced technology to ensure optimal transportation of MSW

Segregation

We facilitate segregation of waste into organic, recyclable, and inert categories, supported by infrastructure capable of handling over 5,000 tonnes daily

Construction & Management of Landfills

At our Kanjurmarg facility in Mumbai, we operate one of Asia's largest bioreactor landfills, with currently managing ~6,000 tonnes per day We channel recyclables to processing partners and supplied over 1.48 lakh tonnes of RDF in FY25 from inorganic waste to cement industries as a sustainable alternative to fossil fuels.

Resource Recovery

Over 21,000 tonnes of high-quality compost derived from organic waste have been sold in FY25, supporting environmental sustainability and enhancing soil health.

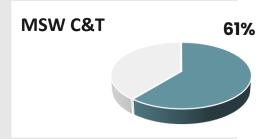
Composting

We operate a ~1,000 TPD integrated Waste-toEnergy plant, with installed capacity of 14 MW, that converts municipal solid waste into renewable energy, contributing to environmentally responsible waste management.

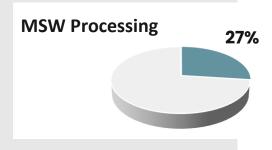
Waste to Energy

Strategic Revenue Diversification





- Door to door collection through primary collection vehicles
- Transportation of waste to processing facility, transfer station or a landfill disposal site
- Revenue calculation based on No. of trips/ Per tonnes/ Fixed per day
- Escalation based on flat rate/inflation/formulas
- Currently 15 on-going contracts
- Average on-going contract duration is 7.7 years



- Involve sorting & segregating waste received from MSW C&T
- Followed by composting, recycling, shredding & compressing into RDF
- Revenue calculation based on Per hectare/ Km/ hour
- Escalation based on flat rate/inflation
- Currently 3 & 1 C&D on-going contracts
- Average on-going contract duration is 23 years



- Integrated mechanical & manual sweeping of streets, sale of goods, Revenue from sale of scrap
- Contract revenue arising from IND-AS treatment for capex incurred at DBOOT projects
- Revenue calculation based on Per hectare/ Km/ hour
- Escalation based on flat rate/inflation
- 2 DBOOT projects & 4 Mechanical Sweeping projects

Limited project & counter-party credit risk

User Fees

Reducing collections risk through user fee collection from waste generators in NOIDA, Jhansi and Varanasi

Client Selection

Focus on municipal corporations with strong financials/ credit ratings

Detailed viability analysis of the project

- Focus on contracts with passthrough escalations for major costs
- Rational bidding after background research

De-Risked business model



Factors de-risking the business model

Staggered revenue stream Projects diversified across timelines

Operational de-risking Projects diversified across activities

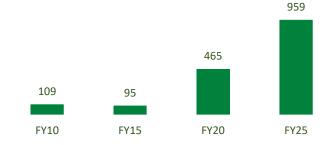
Partly hedged for major costs
Tipping Fees with built-in
escalations

Limited counter-party risk
Targeting municipalities with
stable financials

Financial viability Internally established hurdle rate for bidding



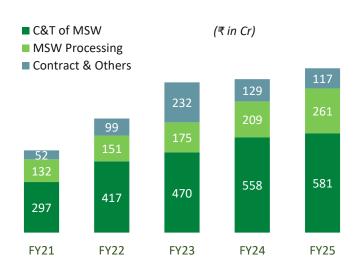
Revenue from Operations (₹ in Cr)



Average ongoing contract durations (in years)



Revenue from Performance



% Revenue Contribution



Our Strategy





Cluster based approach for growth

- Traditionally we have followed clusterbased approach to bid for projects –
- 8 on-going projects in MMR
- 6 on-going projects around NCR
- Continue to focus on bidding projects in new states in clusters to increase profitability and efficiency
- Tap huge opportunity in the sector available due to growth & increasing trend towards privatization of MSW management industry



Rational Selection of Projects For Expansion

- Experience, credentials & financial strength makes us eligible to bid for most projects in MSW sector
- Continue focus on calibrated growth with selection of projects which are viable
- Pursue a broad range of projects in urban or semi-urban areas with limited counterparty risks and healthy operating margins



WTE, Segregation and Bio Mining

- WTE Focus on waste to energy with assured raw material and signed power offtake agreements
- Focus on selling recyclables and RDF as an added source of revenue
- Focus on Bio mining which can be used to reclaim dump sites in Tier 1 & Tier 2 cities which has huge potential w.r.t number of dump sites over last 15 years

Capitalize on growth opportunities in MSW management sector

Continue with rational selection of projects and strategically expand our geographical footprint

Moving up MSW value chain by diversifying into emerging waste management areas

Focus on enhancing operational efficiency

One of the largest single location plant in Asia*



We operate one of the largest single location waste processing plants in Asia

Project Tenure

2010-2036 (26 years)

Balance Tenure

~13 Years

Currently handling waste per day

~6,000 Tonnes

Customer



Brihanmumbai Municipal Corporation

- TPD of MSW: Capable of handling ~7,500 TPD
- It is one of the largest facility producing refuse-derived fuel (RDF) with a gross calorific value of over 4,000 cal/g*
- Recorded sales of RDF stood at ~55,500 tonnes in Q1FY26
- Recorded compost sale of ~6,600 mt in Q1FY26

90% Total waste generated in Mumbai is handled at Kanjurmarg site

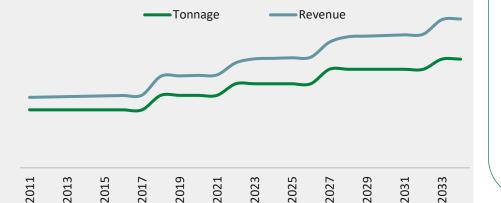
Project scope

 Design, Construction, operation & maintenance of integrated waste management facilities on DBOOT basis

Capacity

- Bio-reactor Landfill with 6,500 TPD capacity
- Sanitary Landfill of **250 TPD**
- Material Recovery & Composting Facility (capacity of 1,000 TPD)
- Gas to Energy plant 0.97 MW

17.66 mmt since project inception till June 2025



Maharashtra's 1st Integrated Waste-to-Energy Project



Inaugurated on August 1, 2023 by
Shri Narendra Modi, Hon'ble Prime Minister of
India

Project Tenure 2019-2040

Integrated Project

Pre-processing, Composting, Power generation and Landfill Management

Processing of **1,000 Tonnes Per Day** of Municipal Solid Waste

14 MW of Clean and Green Energy – PCMC to purchase power at ₹ **5 per unit** during concession period

Technology Partner Hitz

Hitachi Zosen Corporation

First municipality to buy power under the Green Energy Open Access Rules

Commencement of commercial power sale to PCMC in Oct'23

30 acres of land provided by corporation

Project is estimated to save ~7 lakh Tonnes of CO2 annually, equivalent to ~1.5 lakh passenger cars' emissions.

Entire project utilizes recycled water from the Chikali Sewage Treatment Plant (STP), eliminating need for fresh-water dependency

Proven Expertise in Project Execution











23
Ongoing projects

9
States
(Projects executed till date)

15 Projects

4 Projects

3 Projects

1 Project

Access to Technology Backed Vehicles & Equipment



Collection and Transportation Technological Intervention



Small Tipper	1,574
Electric Vehicle	85



Com	pactor	569



Dumper Placer **52**



Power Sweeping Machine 12



Big Tipper 111



Drain Stilt Machine 130 & Others



Hook Loader 58

Key equipment vendors













Waste processing technology

Experienced JV Partner for the scientific landfill at Kanjurmarg



2,212 out of 2,591 vehicles fitted with GPS tracking devices

Key Processes

- Aerobic process using material recovery facility and composting facility at Kanjurmarg Plant
- Anaerobic process using Bioreactor landfill technology at Kanjurmarg Plant
- A combination of Dry and wet line technology is used in Construction and Demolition waste management at the Dahisar Plant, Mumbai.

GPS allows movement tracking to optimize route & achieve higher vehicle utilization

Vehicles & Equipments procured from leading international suppliers including the likes of Compost Systems GMBH

Promoters & Board of Directors





Jose Jacob Kallarakal Chairman & Managing Director

- >25 years' experience in waste management
- Majorly responsible for the business development initiatives
- Authentic Leader Development Course from Harvard Business School, Boston and B.E. in Mechanical Eng. from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Ajit Kumar Jain Independent Director

- Director of Environment Research Foundation
- Holds Master's degree in chemistry, Agra University & political science, Meerut University & Master's degree in social science, University of Birmingham



Shiju Jacob Kallarakal
Executive Director & Chief Risk Officer

- > 25 years of experience in waste management
- Overlooks the business development with the legal functions of the company
- B.E. in Chemical from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Suneet K Maheshwari Independent Director

- >35 years' experience in financial & infrastructure sector and in public-private partnerships & currently Partner of Udvik Infrastructure Advisors LLP
- Holds MBA from the Symbiosis Institute of Business Management from the University of Pune



Shiju Antony Kallarakal Non-Executive Director & Chief Sustainability Officer

- > 25 years of experience in automobile sector and more than 6 years in waste management sector
- Oversees waste processing operations at the Kanjur Project and the Waste to Energy Project at PCMC



Priya Balasubramanian Independent Director

- >10 years' experience in securities market
- Previously associated with Lehman Brothers, Barclays Securities (India) and Barclays Capital Services
- Holds a PGDM from IIM, Ahmedabad



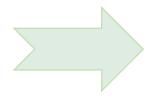


Company Name	Agency	Rating	Amount (in Lakh)	Instrument
Antony Masta Handling Call	OADE Destina	CARE BBB+; Stable	1,650	Working Capital Limits
Antony Waste Handling Cell	CARE Rating	CARE A3+	1,900	Bank Guarantee
		CARE BBB; Stable	4,200	Term Loan
AG Enviro Infra Projects	CARE Rating	CARE BBB; Stable	2,700	Cash Credit
		CARE A3+	3,800	Bank Guarantee
		A-/Stable	1,848	Fund-Based Bank Limits
And a real constitution of the Collection of	Out all	A-/Stable	3,442	Term Loan
Antony Lara Enviro Solutions	Crisil	CRISIL A2+	100	Overdraft Facility
		CRISIL A2+	500	Bank Guarantee
Antony Lara Renewable Energy	Crisil	BBB+/Stable	17,200	Term Loan

Consolidated Average Cost of Borrowings

12.4%

As on 31st
March 2020

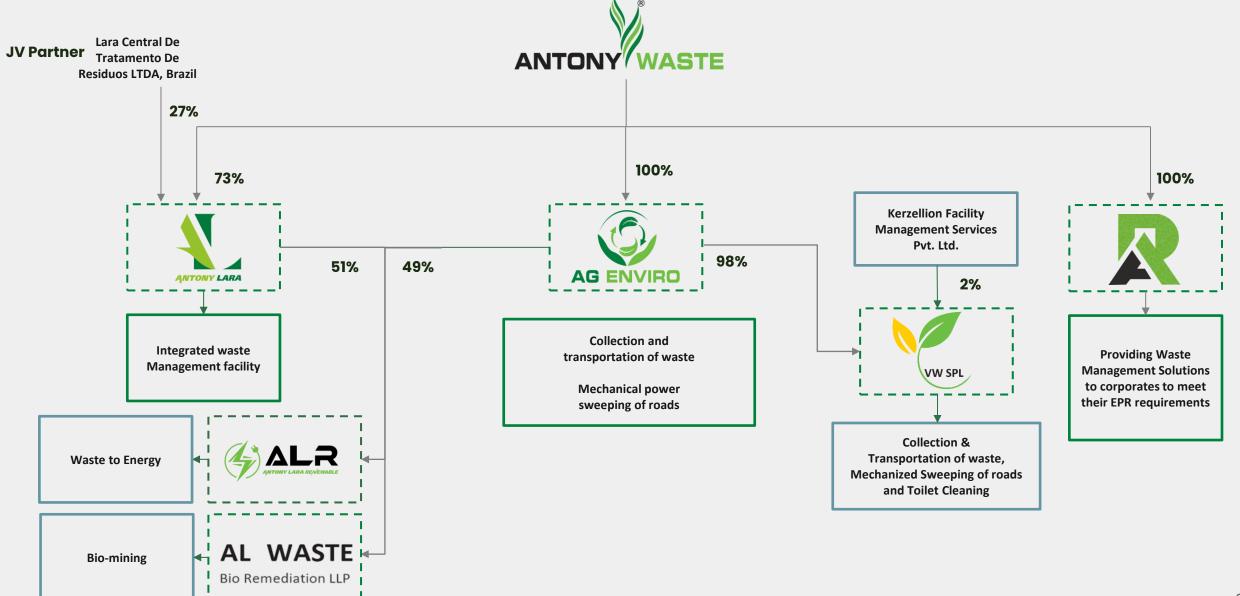


9.2%

As on 30th June 2025

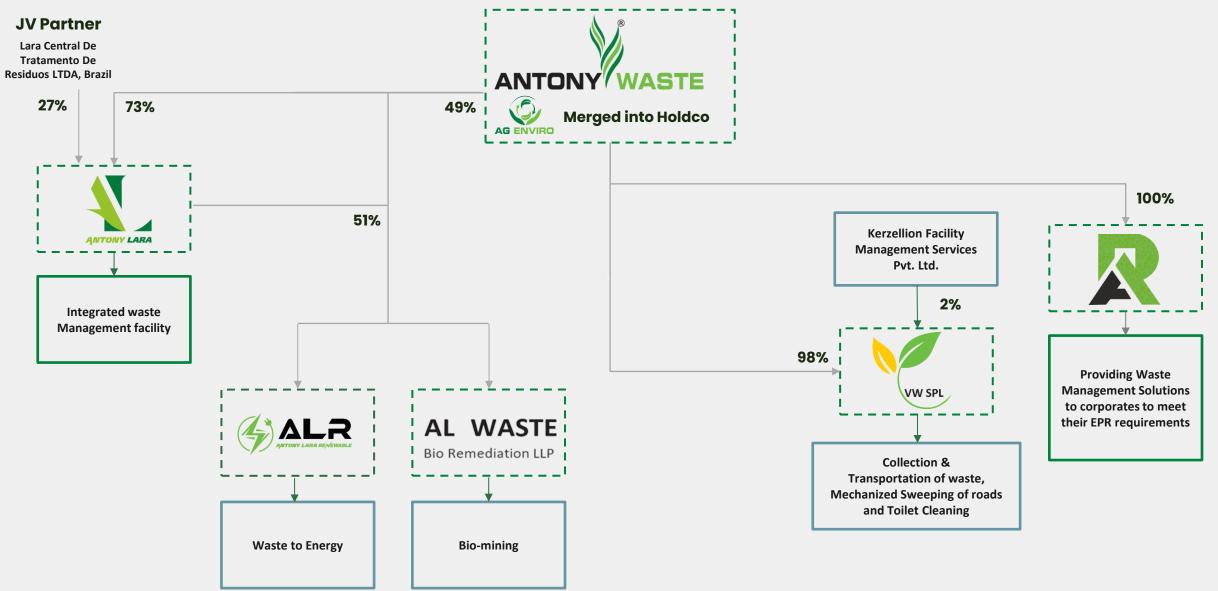
Pre Merger Group structure





Post Merger Group structure





All India Ranking as per Swachh Bharat Survey – 2025



Leading Player in Indian Municipal Solid Waste management Industry

Ranking

Category

31st

Delhi

>10 Lakh Population

27th

Nagpur

>10 Lakh Population

22nd

Nashik

>10 Lakh Population

Super Swachh League City

Navi Mumbai

>10 Lakh
Population

07th

Pimpri Chinchwad

>10 Lakh Population

Ranking

Category

15th

Thane

>10 Lakh Population

17th

Varanasi

>10 Lakh Population

17th

Jhansi

<10 Lakh
Population

Super Swachh League City

Noida

<10 Lakh Population

06th

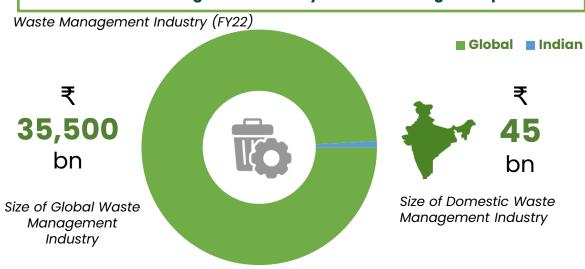
Panvel

<10 Lakh Population

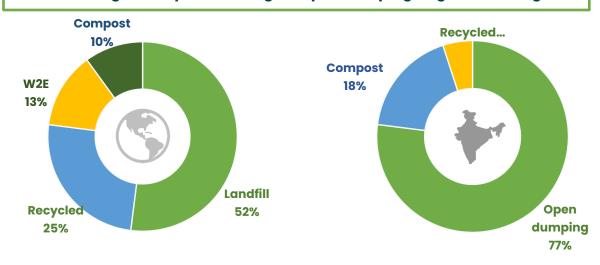
Industry Dynamics



India's Waste Management Industry has enormous growth potential



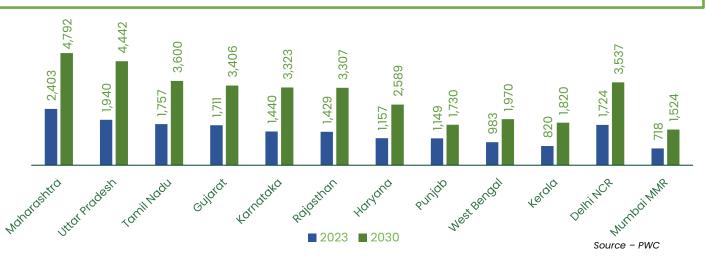
On average India practices higher open dumping vs global average



MSWM is expected to double in India in the next 5 yrs



Geography wise Vehicle Scrapping Market by size (₹ in Cr.)



Emerging areas of growth

Biomethanation

- Anaerobic fermentation of bio-degradable waste in an enclosed space generates methane rich bio-gas fuel and sludge, used for making compost
 - Like composting, biomethanation is also a technically suitable option for Indian municipal waste due to high organic and moisture content
 - O Plants can be of small scale (5 TPD, for population size of 5,000 to 25,000)

Refuse Derived Fuel

- Refers to residual dry combustible fraction of municipal solid waste such as leather, paper, textile, rubber, non-recyclable plastic etc.
 - Used as a substitute for coal in energy intensive processes such as cement kilns, power production and steel manufacturing

Bio-mining

- Loosened layers of old waste are sprayed with composting bio cultures and then formed into conventional aerobic windrows on the site, the waste is then sterilized, stabilized, and readied for segregation using machinery as organic and inorganic substances to be later sent for recycling, re-using or composting
 - World's largest Biomining project on 24 hectares of land was started in 2018 at Mulund dumping ground
 - Other cities like Indore, Delhi, Mangalore, Coimbatore, Pune, Kolhapur and Kolkata have started Bio mining projects recently



Population ('000)	Waste Qty (TPD)	Treatment option	Approx. Capex (₹ in lakh/TPD)	Products
		Bio-methanation & conventional composting	20	Bio-gas & manure
15 – 50	3 – 10	Vermi composting	8	Compost
		Conventional composting	10	Compost
50 – 100	10 – 20	Bio-Methanation & conventional composting/ vermi composting	10	Bio-gas & Compost
100 – 1,000	20 - 350	Integrated waste processing – Bio-methanation / Compost/ RDF	4	Bio-gas, Compost & RDF
1,000 – 20,000	350 - 8,000	Integrated waste processing – Bio-methanation / compost/ RDF/ WTE	15 – 20	Bio-gas, Compost, RDF & Electricity





An ESG Centric Business

Sustainable Synergy: Our Commitment to Environmental Stewardship















People-First Principles: Fostering Social Growth and Inclusion

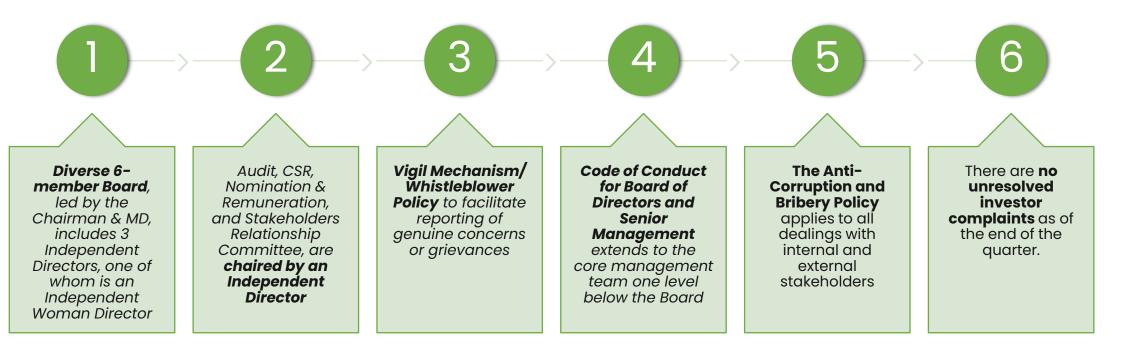






Integrity in Leadership: Governing with Transparency and Accountability





Oversight on contribution to all the Sustainable Development Goals



ESG Performance at Glance





Scope 1 Emission

• 6,616 (tCO2e)



Scope 2 Emission

• 564 (tCO2e)



Emissions Avoided

• 3,432 (tCO2e)



Human Resources

- •Staff 1,113
- •Swachhta Warrior 9,201



Gender Diversity

- •Staff 4.76%
- •Swachhta Warrior 7.92%



Retention Rate

- •Staff 97.61%
- •Swachhta Warrior 98.65%



Training Imparted

•9,430 Hrs



Community Grievance Redressal Mechanism

•< 24 Hrs turnaround time



Diversity in Leadership

- •Board 17%
- •KMP 33%



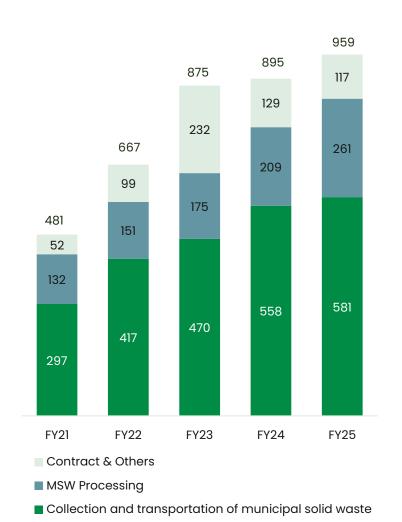


Historical Financial Highlights

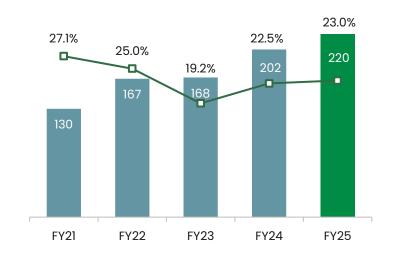
Consolidated Financial Highlights



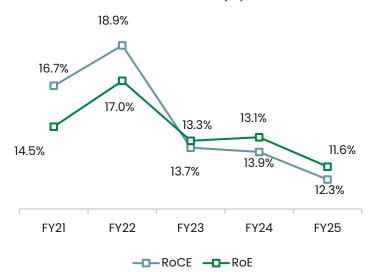




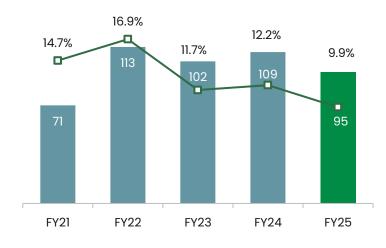
EBITDA (₹ in Cr) & EBITDA Margin (%)



ROCE & ROE (%)



PBT before exceptional item (₹ in Cr) & PBT Margin (%)



Net Debt / Equity



Consolidated Profit & Loss Statement



Profit and Loss (₹ in Cr)	FY25	FY24	FY23	FY22	FY21
Revenue from MSW C&T	580.6	557.5	468.4	417.2	297.3
Revenue from MSW Processing	260.9	208.6	174.5	150.8	131.9
Total operating Revenue	841.5	766.1	643.0	568.0	429.2
Contract & Others	117.3	128.8	232.2	98.7	51.5
Total Revenue	958.8	894.8	875.2	666.8	480.8
Raw Material	0.0	0.0	0.5	1.0	1.2
Employee Cost	290.9	268.0	220.4	191.5	154.1
Project Expenses	25.8	39.7	156.8	49.1	12.1
Other Expenses	421.8	385.4	329.6	258.6	183.1
EBITDA	220.2	201.7	167.9	166.5	130.3
EBITDA Margin	23.0%	22.5%	19.2%	25.0%	27.1%
Depreciation	70.0	53.3	39.0	33.3	31.2
EBIT	150.3	148.5	128.9	133.2	99.0
EBIT Margin	15.7%	16.6%	14.7%	20.0%	20.6%
Finance Cost	55.8	39.5	26.6	20.5	28.5
Profit before Tax Exceptional Items	94.5	109.0	102.3	112.7	70.6
Profit before Tax Margin	9.9%	12.2%	11.7%	16.9%	14.7%
Exceptional items [(income) / expense]^	(23.9)	0.0	0.0	0.0	0.0
Profit before Tax	118.4	109.0	102.3	112.7	70.6
Profit before Tax Margin	12.4%	12.2%	11.7%	16.9%	14.7%
Tax	17.8	9.2	17.7	22.3	6.5
PAT	100.6	99.8	84.6	90.4	64.1
PAT Margin %	10.5%	11.2%	9.7%	13.6%	13.3%
Less: PAT for Non-controlling interest	15.3	13.7	16.5	22.5	19.0
PAT for Owners of the Company	85.4	86.1	68.1	67.9	45.0
EPS	30.1	30.4	24.1	24.0	17.1

Consolidated Balance Sheet Statement



Assets (₹ in Cr)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non - Current Assets	1,204.2	1,059.2	893.0	618.5	481.2
Property Plant & Equipment	388.1	271.8	190.3	114.4	123.9
CWIP	38.1	31.2	31.3	8.9	0.8
Right-of-Use Assets	29.7	31.8	1.6	2.3	2.2
Other Intangible Assets	302.8	358.4	117.4	121.3	127.2
Intangible assets under development	17.7	9.6	218.3	51.8	5.1
Financial Assets					
(i) Trade Receivables	68.4	57.0	47.7	38.0	43.3
(ii) Other Financial Assets	258.3	214.0	199.8	193.9	146.5
Deferred Tax Assets	65.1	56.1	40.4	33.5	17.8
Income Tax Assets	12.4	8.3	9.5	8.7	10.5
Other Non-Current Assets	23.6	20.9	36.7	45.7	3.8
Current Assets	449.7	402.8	365.4	346.3	311.6
Inventories	0.0	0.0	0.1	0.1	0.1
Financial Assets					
(i) Trade Receivables	265.4	251.9	216.4	178.3	110.1
(ii) Cash	124.0	70.9	51.5	70.6	100.5
(iii) Bank	8.3	15.0	21.5	22.2	27.7
(v) Other financial assets	39.5	53.4	66.6	60.5	57.7
Other Current Assets	12.6	11.5	9.3	11.1	12.1
Asset classified as held for sale	0.0	0.0	0.0	3.5	3.3
Total Assets	1,654.0	1,462.0	1,258.4	964.7	792.8

Equity & Liabilities (₹ in Cr)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Total Equity	819.2	718.4	616.8	532.7	442.6
Share Capital	14.2	14.2	14.1	14.1	14.1
Reserves & Surplus	645.0	559.5	471.6	402.6	333.7
Non-Controlling Interest	160.0	144.7	131.1	115.9	94.8
Non-Current Liabilities	466.0	429.3	363.1	194.8	156.1
Financial Liabilities					
(i) Borrowings	331.3	307.1	261.4	102.4	84.5
(ii)Lease Liabilities	29.0	28.4	1.2	3.2	3.3
Provisions	92.7	81.4	80.4	68.2	56.1
Deferred Tax Liabilities	13.1	12.4	20.0	21.1	12.1
Current Liabilities	368.7	314.3	278.5	237.2	194.1
Financial Liabilities					
(i) Borrowings	141.8	107.4	90.4	68.6	65.4
(ii)Lease Liabilities	3.4	3.9	2.4	1.1	1.1
(ii) Trade Payables	106.7	95.0	92.4	75.7	60.9
Other Financial Liabilities	61.0	57.3	64.7	56.5	38.7
Other Current Liabilities	12.3	9.9	9.6	10.3	10.2
Income Tax Liabilities	8.2	10.2	6.1	13.5	6.5
Provisions	35.4	30.6	13.0	11.5	11.3
Total Equity & Liabilities	1,654.0	1,462.0	1,258.4	964.7	792.8

Consolidated Cash Flow Statement

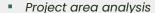


Particulars (₹ in Cr)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Net Profit Before Tax	118.4	109.1	102.3	109.1	70.6
Adjustments for: Non -Cash Items / Other Investment or Financial Items	112.8	69.9	64.2	51.6	48.6
Operating profit before working capital changes	231.3	179.0	166.5	160.7	119.2
Changes in working capital	-11.8	-14.1	-42.5	-34.9	9.4
Cash generated from Operations	219.4	164.8	124.0	125.8	128.6
Direct taxes paid (net of refund)	-32.2	-26.7	-34.0	-20.7	-17.1
Net Cash from Operating Activities	187.2	138.2	90.0	105.1	111.5
Net Cash from Investing Activities	-149.7	-150.7	-260.4	-140.1	-32.8
Net Cash from Financing Activities	11.7	34.7	148.5	5.0	-3.7
Net Decrease in Cash and Cash equivalents	49.2	22.2	-21.9	-30.0	75.1
Add: Cash & Cash equivalents at the beginning of the period	70.9	48.7	70.6	100.6	25.5
Cash & Cash equivalents at the end of the period	120.1	70.9	48.7	70.6	100.6

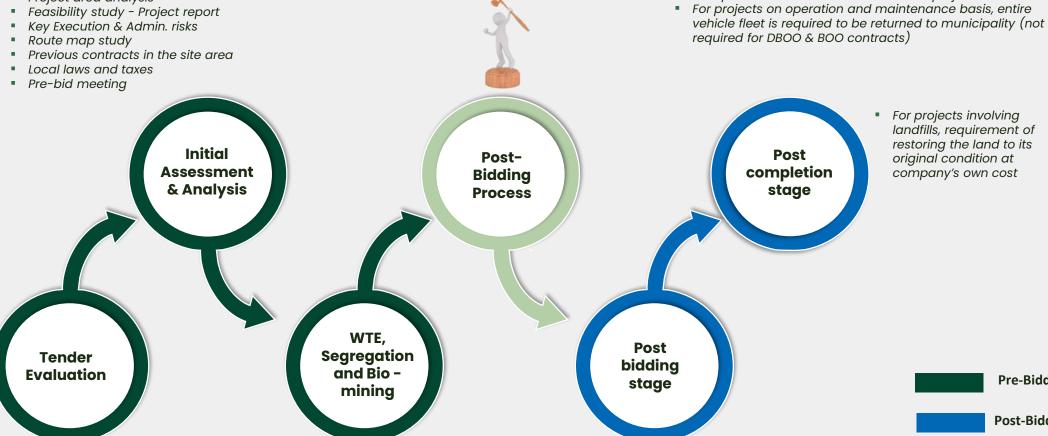


Quality Cum Cost Based Bidding Process





Feasibility study - Project report



- Peruse the RFP
- Understand scope size & scale of project
- Tender conditions & stipulation analysis
- Geography study
- Financial & Non-financial viability

- Actual bidding
- Technical criteria fulfillment
- Eligibility
- Quote the rate
- Meeting all the criteria
- Contract award

 Provide project plans, structural/architectural designs

Compliance with various covenants for project closure

- LoA or LoI by the client for contract award
- Post award, begin mobilizing manpower, vehicles & equipment resources & setting up of site offices, stores & other ancillary facilities

Pre-Bidding Process

Post-Bidding Process

Our Infrastructure at Kanjurmarg



Material Recovery **Facility**











Bio-reactor Landfill











Gas Collection



















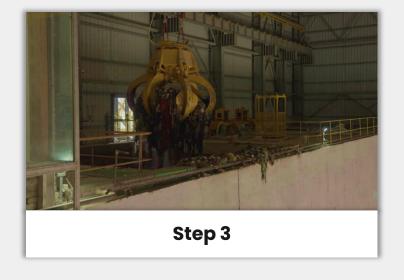


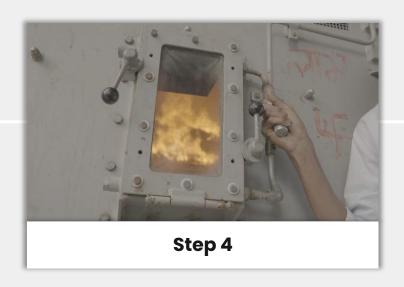
Our Infrastructure at PCMC Waste to Energy Plant















Abbreviations



- ALESPL: Antony Lara Enviro Solutions Private Limited
- AWHCL: Antony Waste Handling Cell Limited
- BN : Billion
- BLF: Bio-Reactor Landfill
- C&T: Collection and Transportation
- DBOOT : Design, Build, Own Operate and Transfer
- GNIDA: The Greater Noida Industrial Development Authority
- GPS: Geo Positioning System
- LARA: Lara Central De Tratamento De Rediduous LTDA
- LoA: Letter of Acceptance
- Lol: Letter of Intent
- KCAL: Kilocalorie
- MCD: Municipal Corporation of Delhi
- MRF: Material Recovery and Compost Facility
- MSW: Municipal solid waste
- MSWM: Municipal Solid Waste Management
- MMT: Million Metric Tonnes
- MW: Megawatt
- NMMC: The Navi Mumbai Municipal Corporation
- RDF : Refuse Derived Fuel
- SLF: Sanitary Landfill

- SWM: Solid Waste Management
- TMC: The Thane Municipal Corporation
- TPD: Ton / Day
- UMC: The Ulhasnagar Municipal Corporation
- W2E: Waste to Energy





Company:



CIN: L90001MH2001PLC130485

Mr. Subramanian NG

E: Investor.relations@antonywaste.in

www.antony-waste.com

Investor Relations Advisor:

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Jigar Kavaiya / Mr. Pratik Shah

E: jigar.kavaiya@sgapl.net / p.s.shah@sgapl.net

T: +91 9920602034 / +91 9870030585

www.sgapl.net